What's the Real Story on Glass?

SWANA - Illinois Chapter Workshop March 22, 2016 Glen Ellyn, IL

Lynn Bragg
President, Glass Packaging Institute
www.GPI.org
www.UpgradeToGlass.com





Glass Containers: Industry Overview

Glass Containers: Industry Overview

- U.S. glass container manufacturers operate 46 plants in 22 states
- Annual \$5.5 billion industry
- Approximately 28 billion glass containers manufactured in 2015
- Employs 18,000 Americans in high-paying, benefit-provided careers
- Glass bottles reduced in weight by more than 40% between 1970 and 2000





Glass Container Recycling

Why Recycle Glass Containers?

The Glass Recycling Lifecycle

Glass is made of natural materials, including sand, limestone, soda ash and recycled glass. Glass containers are infinitely recyclable without loss to quality or purity.



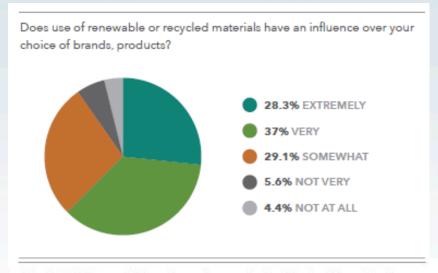
- 100% recyclable and can be recycled endlessly without any loss in purity or quality
- Can be substituted for up to 95% of raw materials
- Reduces emissions and consumption of raw materials, extends the life of plant equipment, such as furnaces, and saves energy
 - 2.4 million tons of recycled glass used annually to make new bottles and jars



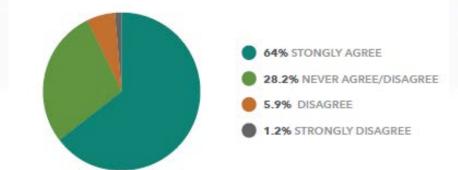
^{*}A materials recycling facility is a specialized plant that receives, separates and prepares recyclable materials for manufacturers

Glass Containers: Consumer Attitudes

- 65% of consumers say packaging made from renewable/recyclable sources positively influence product choice
- Consumers understand that glass is an environmentally friendly packaging choice
- 64% agree that glass is 100% recyclable and can be recycled endlessly



Glass is 100% recyclable and can be recycled endlessly without loss in quality or purity





Glass Container Recycling: Consumer Attitudes





^{*}Source: 2016 national poll by SurveyUSA

Helps Communities Meet Recycling Goals

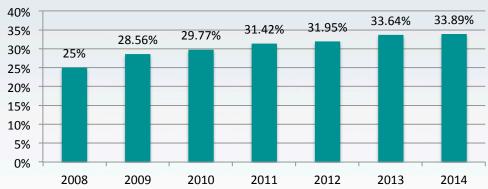




Glass Container Recycling Facts

- 59 glass processors in 29 states operated by 22 companies
- Recycling rates*:
 - 41% of beer and soft drink bottles
 - 34% of wine and liquor bottles
 - 34.1% of all glass containers
 - 10 states with refund programs average 63% glass container recycling; other states average roughly 24%

Glass Container Industry Average Cullet Use (Dec.2008 – Dec. 2014)



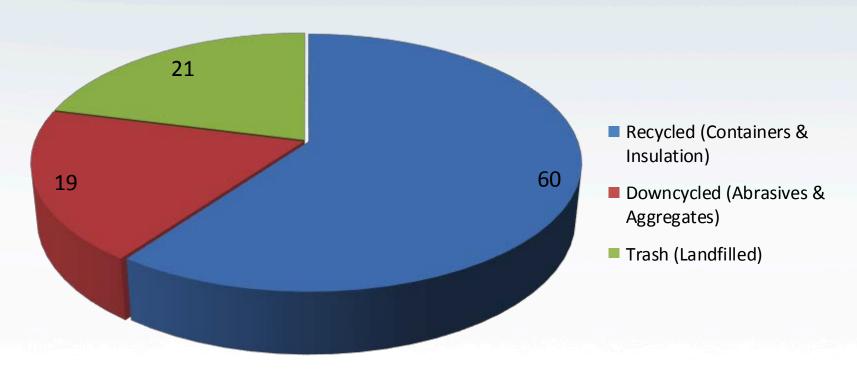
Average recycled content of glass containers risen from 26% in 2008 to 33% at the end of 2014





End-Markets for Recovered Glass

Uses for Glass from Single Stream Programs





Glass Container Recycling: Challenges

Single Stream Recycling: Packaging Stream

NEW TON

OLD TON

THE
PACKAGING
STREAM IS
EVOLVING

Lighter, less mass

More units per ton

More Types of Material

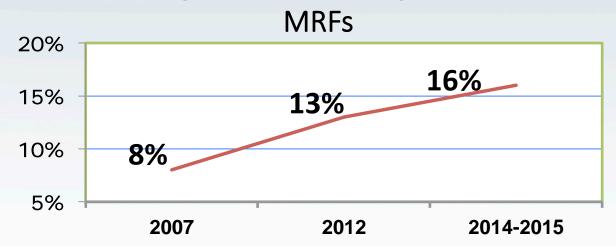
Greater percentage of material with less commodity value (glass, increase some plastics like film and PS)

Glass is now a quarter of Single Stream volume in non-deposit states



Single Stream Recycling: MRF Processing Challenges

Average Residue at Single Stream

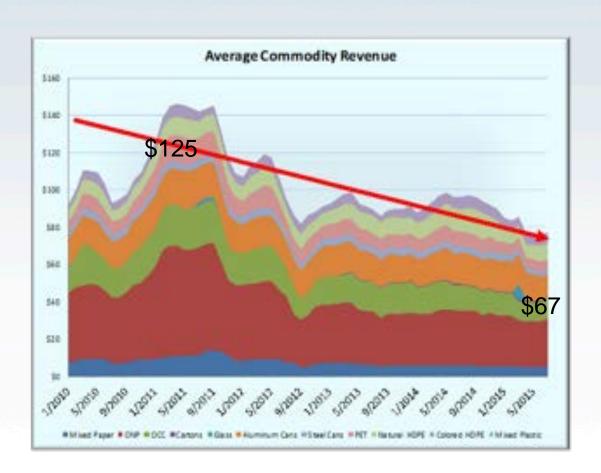


- Increased contamination of inbound supply
- As fiber decreases, glass is growing percent of recycling stream
- SS MRFs initially designed to "remove" glass, not sort it
- Glass clean up systems are expensive to maintain



Single Stream Recycling: Commodities Values

- Commodities from curbside recycling processing economics have deteriorated for six consecutive years
- Over \$37/ton of commodity value lost per avg. single stream ton
- Over \$1B value loss to the industry per year





Single Stream Recycling: "Cullet" Processor Challenges

- Glass is "negatively sorted" commodity so disproportionally impacted by contamination
- Majority of MRFs have a glass breaker with 2" screens so everything smaller ends up in the glass stream
- "Glass" stream can contain up to 50% unwanted material:
 - Organics shredded paper, food, etc.
 - Plastics syringes, needles, caps, etc.
 - Ceramics cups, plates, etc.
 - Moisture winter, comes in with organics/shredded paper



Post MRF, prior to glass processor



Landfilling: Environmental Costs & Economic Benefits

Climate Change

- Landfilling valuable commodities contributes to GHG emissions
- According to the EPA, landfills are the third largest source of U.S. methane emissions (18%)
- Nine U.S. states have a moratorium on landfills

Landfill Owner Benefits Financially

 Landfill business has higher shortterm profitability, but results in long-term degradation to recycling





Glass Container Recycling: GPI Initiatives

Improve Supply Chain Value & Accessibility





Dominican Republic

Puerto Rico

Partnership With Fiberglass Industry

- Operates 39 plants in North America
- Recycled glass is a critical manufacturing input
- Similar to the glass container industry, requires properly sorted glass that meets industry specifications
- Purchased roughly 750,000 tons of recycled glass in 2015





MRF Initiatives in North Carolina

- GPI to provide grants to 2 in-state MRFs to improve glass recycling (Asheville and Raleigh locations)
- Report out from MRFs to highlight improvements in glass recovery – grant money to improve glass sorting and adjustments to improve quality of glass output
- 3 glass container plants in state





Targeted Outreach & Glass MRF Spec

Outreach to state and local recycling officials & organizations

 Establishing a "Glass MRF Spec" (in process through ISRI)



Industry improvements in action



Grants for recycling facilities

Better specifications

Connecting recyclers to markets



Glass Recycling Coalition

Glass Industry Value Chain:

- Diageo
- **New Belgium Brewing**
- **Glass Packaging Institute**
- Heineken
- Strategic Materials, Inc.
- Sierra Nevada
- Ripple Glass
- **Owens Corning Fiberglass**
- Ardagh
- 0-1
- NAIMA (Insulation Manufacturers Association)
- Gallo
- Goose Island
- Rocky Mountain Bottle Co.

Recycling Industry:

- The Recycling Partnership
- Waste Management
- Republic
- NW&RA









DIAGEO

















THANK YOU!

Learn more about GPI and glass container recycling at www.GPI.org

www.UpgradeToGlass.com or contact lbragg@GPI.org



